

Distributor Spotlight



Emery Industries is the premier distribution partner of Waterloo Healthcare products in Australia. For over two decades, Emery Industries has delivered exceptional service, local expertise, and responsive support to healthcare providers throughout the region. Emery Industries provides equipment “engineered for your people, your workflows, and your compliance – because nothing should come between the end user and safe care”.

Over the years, the partnership has grown into a strong and enduring collaboration built on mutual trust and shared values. Together, Waterloo Healthcare and Emery Industries remain committed to delivering high-quality, innovative cart solutions that help Australian healthcare teams operate safely, efficiently, and in compliance with evolving clinical standards. This relationship, forged over two decades ago, continues to strengthen as they work side by side to support caregivers with reliable solutions they can depend on every single day. “Waterloo Healthcare is proud to recognize Emery Industries as our principal distributor in Australia”, shared Steve Brothers, Waterloo’s National Distribution Manager, “and since 2004, they have been a trusted and valued member of the Waterloo network.”

Just one of the many examples of their successful partnership occurred when Emery Industries worked with Waterloo Healthcare to supply a fleet of custom-configured emergency and anesthesia/clinical carts for Joan Kirner Women’s & Children’s Hospital, which is located on the Sunshine Hospital campus in Melbourne’s west. Supporting fast, safe, and reliable clinical response

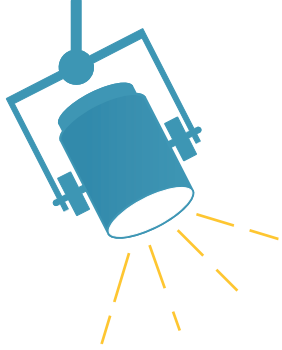


**WATERLOO
HEALTHCARE**
Better Carts for Better Outcomes

Waterloo Healthcare is proud to work with the best medical distributors in the industry. Our distributors support the medical professionals who use Waterloo Healthcare procedure carts in saving and enhancing lives. From helping customers determine which carts and accessories will best fit their needs to providing logistics and installation services, our distributor partners offer value-added services that help set Waterloo Healthcare apart from all the rest.



Waterloo Carts at Joan Kirner Women’s
and Children’s Hospital



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across such a diverse care environment required equipment that was equally specialized. The carts enhance emergency readiness, streamline workflows, and support the hospital's high-acuity care pathways. Each cart was tailored to the unique needs of the maternity, pediatrics, and NICU departments, and aligned with clinical protocols, infection control standards, and ergonomic access. The carts were built to perform and ready to be put into service as soon as they arrived at the hospital.

Emery Industries is committed to advancing safer care environments through thoughtful design, durable materials, and long-term partnerships (like the relationship with Waterloo Healthcare). The company looks forward to continuing to support healthcare teams across APAC (Asia-Pacific Region) with stainless systems engineered for safety, compliance, and lasting impact.

The approach of Emery Industries is rooted in collaboration and precision engineering. The company works closely with architects, infection prevention specialists, and clinical leaders throughout APAC to ensure the systems offered integrate seamlessly into new builds and renovations alike. The result is stainless infrastructure that not only meets today's regulatory standards but is built to sustain performance for generations.

Helena Emery, Channel Partnerships Lead for Emery Industries, stated, "In Australia, we have proudly distributed Waterloo Healthcare products for over two decades, and the partnership continues to grow. This is due in part to the strengths and capabilities of each entity, as well as a shared commitment to bring best-in-class quality, innovation, reliability, and compliance-focused solutions to support healthcare providers."



Emery Industries envisions a world where infection prevention is engineered into every environment, built with stainless precision, co-designed with care teams, and sustained for generations. The organization's mission is to co-design and manufacture compliance-engineered stainless systems that reduce infection risk, improve human performance, and create safe environments. From CSSD to critical care, Emery Industries designs stainless steel systems that reduce handling, lower contamination risk, and simplify compliance. Every solution is developed alongside frontline teams to ensure it supports real clinical workflows, enhances efficiency, and stands up to the daily demands of healthcare environments.