



# Distributor Spotlight



Storage Systems Unlimited (SSU) is a woman-owned solution provider for storage-related products across numerous industries and facility types. SSU specializes in helping organizations create spaces that meet the end user's needs both functionally and aesthetically. They understand the importance of organization and storage in various settings, and work with their clients to design and implement solutions that improve efficiency and service.

Lars Anderson, Director of Sales and Marketing at SSU stated: "Storage Systems Unlimited's partnership with Waterloo Healthcare stems from a shared vision of delivering unparalleled quality and innovative storage solutions. Waterloo has been a reliable and trusted partner of SSU for many years. Their focus on safety features and the durability of their products are two selling points we highlight when discussing Waterloo carts."

With more than 40 years of experience providing not only products, but also planning, design, installation, and project management services to facilities of all sizes, SSU excels in the consolidation of product for the new construction and renovation projects facilities undertake. The consultative process begins with an on-site product evaluation and inventory while considering the re-use of existing products.

With thorough communication throughout the process with the buyer, contractor, and end user, SSU coordinates every project from start to finish – on time and on budget. SSU has licensed and bonded installers to properly assemble and install every product the company sells. The Storage Systems Unlimited team will receive the products, then unbox, assemble, and install them, and even haul away the trash when finished.

Overall, Storage Systems Unlimited is a valuable resource for organizations that are looking for storage solutions that are both functional and visually pleasing. Their one-stop-shop approach and team of experts make it easy for clients to get the products and services they need to create efficient and organized spaces. Storage Systems Unlimited welcomes opportunities to prove that their years of experience will save end users time and money.



## WATERLOO HEALTHCARE

Better Carts for Better Outcomes

Waterloo Healthcare is proud to work with the best medical distributors in the industry. Our distributors support the medical professionals who use Waterloo Healthcare procedure carts in saving and enhancing lives. From helping customers determine which carts and accessories will best fit their needs to providing logistics and installation services, our distributor partners offer value-added services that help set Waterloo Healthcare apart from all the rest.



Bernedoodle Patterson  
Chief Office Dog