



BACKGROUND

Medline Industries, Inc is the largest provider of medical-surgical products and supply chain solutions serving all points of care. In need of an isolation product dispensing station, the company found Waterloo Healthcare.

CHALLENGES

Medline had worked with a custom wood-based products manufacturer to produce initial prototypes of this cart. Shortly after deploying these test units in the field, Medline found that this wood cart was not going to stand up long-term in a hospital environment. Medline contacted Waterloo Healthcare to discuss re-engineering this product from lightweight aluminum rather than wood.

OUR SOLUTION

Waterloo Healthcare worked with Medline and produced several variations of this isolation product dispenser. The final product was a visually appealing cart made from aluminum and acrylic but included a wood-like vinyl wrap over portions of the product.

OUTCOME

Medline has experienced great success with this product in the competitive marketplace of isolation product dispensing.

